



IMS NY

INNOVATIVE
MANAGEMENT SOLUTIONS
NEW YORK

JANUARY 10 2022

Foothold EHR Learning Collaborative



AGENDA

1. Introduction

2. AWARDS Innovate Partnership

3. Benefits

4. Next steps



INTRODUCTIONS

1. **Agency Role call**
2. **AWARDS Introductions**

Juliette Palmer

- Head of Professional Services

Jim Butz

- Manager of Strategic Sales and Marketing

Tricia Ackerman

- Vice President of Sales and Marketing



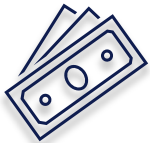
AWARDS INNOVATE



5 Tickets to Foothold's User's Conference



1 ticket to Foothold's AWARDS Certification



Constant Climbing discounts advantages as new agencies come onboard



Access to AWARDS IMSNY shared forms library



DABI data connection into Awards



Pre-configured application for new customers



AWARDS INNOVATE



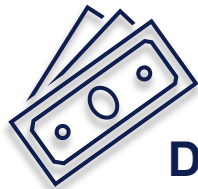
AWARDS User's Conference

- Opportunity for our partner agencies to come together with Foothold
- Together we learn, grow, and share insights into our technology and industry trends



AWARDS Certification

- AWARDS Certification is an advanced training program, designed for customers that want to become expert-level users
- Agencies develop in-house expertise on implementation, training new staff, handling internal Help Desk requests, and configuring the software to program needs



Discounts

- As new users increase discounts increase
- Monthly discounts will be applied to Agencies invoice

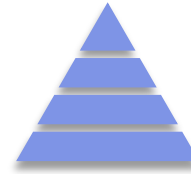


AWARDS INNOVATE



Shared forms library

- Standard forms
- Leverage existing resources



Pre-configured application

- Preset forms
- Preset modules



DABI connection

- Data studio
- Connection to Agencies EHR data



AWARDS INNOVATE PARTICIPATE

Sign Addendum

- DocuSign

EHR Learning Collaboratives

- Continued participation

Tell your friends

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